

## FOR IMMEDIATE RELEASE

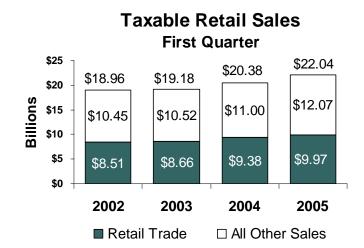
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## Taxable Retail Sales Increase 8.1 percent during first quarter 2005

**OLYMPIA, Wash.,** Aug. 10, 2005 — Taxable retail sales increased 8.1 percent to \$22.04 billion during the first quarter of 2005, according to a Quarterly Business Review posted on the Department of Revenue's web site today.

Retail trade was up 6.1 percent to \$9.97 billion. Retail trade is a subset of all taxable retail sales that includes retail outlets only and excludes services and volatile sectors such as contracting and manufacturing.

King County continued to dominate with nearly \$8.8 billion

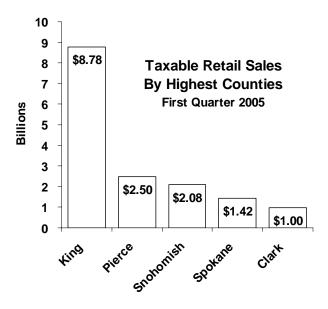


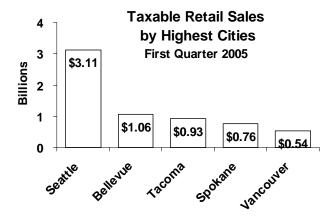
in sales, followed by Pierce County with \$2.5 billion. Snohomish County was third with \$2.08 billion, followed by Spokane County with \$1.42 billion and Clark County with \$995.4 million.

Seattle was first among cities with \$3.11 billion in sales, followed by Bellevue with \$1.06 billion, Tacoma with \$933.4 million, Spokane with \$756.4 million, and Vancouver with \$542.9 million.

Complete results, including breakdowns of sales by industry sector, are available online at <a href="http://www.dor.wa.gov">www.dor.wa.gov</a>. Go to the quarterly business review area in the statistical reports section, <a href="http://dor.wa.gov/content/statistics/2005/qbr105/default.aspx">http://dor.wa.gov/content/statistics/2005/qbr105/default.aspx</a>. To get details on any incorporated city, go to the Quarterly Business Review query page at <a href="http://www.dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?Query=QBR">www.dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?Query=QBR</a>.

Beginning this quarter, the Department has stopped providing tables using Standard Industrial Classification (SIC) codes and has converted to newer North American Industrial Classification System (NAICS) codes. For those who want historical SIC data, the Department will be adding an option on the query page that allows users to choose between NAICS data or historical SIC data.





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## **TAXABLE RETAIL SALES BY COUNTY**

All Taxable Retail Sales\*

Retail Trade Only\*\*

	1st Quarter 2004	1st Quarter 2005	Change	1st Quarter 2004	1st Quarter 2005	Change
Adams	35,465,418	35,458,314	0.0%	11,508,247	12,098,293	5.1%
Asotin	33,408,879	36,376,755	8.9%	17,015,238	18,695,144	9.9%
Benton	452,086,707	508,112,565	12.4%	240,054,084	257,379,695	7.2%
Chelan	225,156,371	243,120,530	8.0%	108,695,339	118,674,674	9.2%
Clallam	176,433,069	209,454,573	18.7%	90,929,321	101,622,010	11.8%
Clark	873,257,316	995,355,991	14.0%	367,416,017	419,458,400	14.2%
Columbia	5,577,934	5,901,550	5.8%	1,685,912	1,780,080	5.6%
Cowlitz	239,708,959	279,443,766	16.6%	127,214,117	146,118,820	14.9%
Douglas	70,042,101	72,466,768	3.5%	39,406,133	41,810,810	6.1%
Ferry	5,598,211	6,180,898	10.4%	2,026,482	2,483,078	22.5%
Franklin	180,394,043	201,664,743	11.8%	79,033,834	84,955,560	7.5%
Garfield	3,159,121	3,228,420	2.2%	1,447,660	1,607,518	11.0%
Grant	165,481,613	176,981,855	6.9%	75,726,842	83,526,975	10.3%
Grays Harbor	153,138,201	170,117,946	11.1%	79,250,503	83,481,153	5.3%
Island	147,806,544	168,196,218	13.8%	63,573,968	67,880,099	6.8%
Jefferson	68,100,830	78,411,942	15.1%	22,508,697	24,500,482	8.8%
King	8,235,897,132	8,781,264,434	6.6%	3,386,963,626	3,536,373,835	4.4%
Kitsap	665,240,352	694,310,250	4.4%	362,874,399	373,097,303	2.8%
Kittitas	103,103,875	115,886,303	12.4%	39,329,212	41,333,676	5.1%
Klickitat	26,719,879	25,937,763	-2.9%	5,781,926	6,561,076	13.5%
Lewis	192,484,556	209,883,774	9.0%	93,785,798	103,726,565	10.6%
Lincoln	12,883,416	14,748,025	14.5%	5,265,471	5,066,470	-3.8%
Mason	91,533,564	98,413,171	7.5%	40,588,485	43,541,668	7.3%
Okanagan	65,888,142	70,030,290	6.3%	32,772,167	35,836,125	9.3%
Pacific	32,960,427	35,714,081	8.4%	10,445,893	11,951,850	14.4%
Pend Oreille	11,059,448	14,034,900	26.9%	3,955,047	4,418,765	11.7%
Pierce	2,282,412,126	2,496,210,648	9.4%	1,134,747,270	1,228,794,349	8.3%
San Juan	55,705,721	67,097,651	20.5%	14,112,887	16,315,540	15.6%
Skagit	443,453,446	475,577,278	7.2%	250,947,354	268,913,745	7.2%
Skamania	12,049,001	16,735,015	38.9%	2,469,322	2,762,357	11.9%
Snohomish	1,906,555,292	2,084,400,070	9.3%	974,056,722	1,034,076,404	6.2%
Spokane	1,338,663,333	1,416,756,955	5.8%	700,486,033	722,798,034	3.2%
Stevens	54,364,265	58,618,619	7.8%	28,381,550	30,557,392	7.7%
Thurston	731,270,524	792,902,998	8.4%	359,132,971	385,641,269	7.4%
Wahkiakum	3,747,127	4,668,104	24.6%	835,555	1,123,436	34.5%
Walla Walla	121,992,944	134,889,501	10.6%	54,995,415	60,000,708	9.1%
Whatcom	553,199,760	604,812,394	9.3%	263,190,843	289,573,437	10.0%
Whitman	87,097,481	80,635,685	-7.4%	29,073,187	30,111,519	3.6%
Yakima	521,623,626	557,949,458	7.0%	257,705,946	272,163,956	5.6%
TOTALS	\$20,384,720,754	\$22,041,950,201	8.1%	\$9,379,389,473	\$9,970,812,270	6.3%

<sup>\*</sup>All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others.

<sup>\*\*</sup>Retail Trade includes taxable sales of building materials and hardware, general merchandise, food, auto dealers, apparel, furnishings, eating/drinking places, and miscellaneous retail stores. This figure better represents consumer purchases.

## **TAXABLE RETAIL SALES BY SELECTED CITIES**

All Taxable Retail Sales\*

Retail Trade Only\*\*

	1st Quarter 2004	1st Quarter 2005	Change	1st Quarter 2004	1st Quarter 2005	Change
Aberdeen	82,966,304	85,422,408	3.0%	54,202,381	57,692,792	6.4%
Auburn	363,420,508	385,302,174	6.0%	175,824,621	189,276,278	7.7%
Bellevue	941,976,321	1,057,592,019	12.3%	498,075,784	506,042,182	1.6%
Bellingham	389,813,973	415,342,706	6.5%		230,273,830	9.9%
Bremerton	165,832,770	161,109,550	-2.8%	90,645,497	92,547,310	2.1%
Camas	29,649,913	32,154,033	8.4%		9,014,386	4.4%
Centralia	54,384,036		7.9%		29,240,181	9.3%
Chehalis	75,250,322	80,650,036	7.2%		51,069,963	6.6%
Colville	31,753,141	31,960,051	0.7%		21,533,162	4.5%
Des Moines	41,874,355	47,339,245	13.1%		14,694,315	34.7%
Edmonds	112,975,578	120,718,734	6.9%		59,381,318	1.7%
Ellensburg	69,070,588	78,020,946	13.0%		32,766,590	3.2%
Everett	481,441,621	509,853,978	5.9%		258,832,940	7.8%
Federal Way	264,816,753	276,902,194	4.6%		147,241,376	0.5%
Fife	151,438,740	183,270,014	21.0%		121,008,212	14.3%
Issaquah	220,946,613	248,703,590	12.6%		128,116,623	6.4%
Kelso	45,683,910	48,159,124	5.4%	25,191,408	27,270,773	8.3%
Kennewick	271,527,066	290,503,312	7.0%		174,618,699	5.7%
Kent	473,445,888	501,652,160	6.0%		206,156,257	2.0%
Kirkland	331,567,203	365,063,058	10.1%		177,557,926	4.4%
Lacey	136,744,640	163,760,285	19.8%		78,918,517	8.3%
Longview	139,778,120	154,753,222	10.7%		93,351,848	15.5%
Lynnwood	402,090,454	446,599,056	11.1%	, ,	291,422,958	6.1%
Marysville	103,346,484	108,390,162	4.9%		47,558,466	11.9%
Mercer Island	53,121,307	60,938,595	14.7%		10,424,549	18.2%
Moses Lake	85,091,219	94,983,576	11.6%		52,802,328	16.6%
Mount Vernon	120,543,660	114,506,582	-5.0%		60,836,955	-3.5%
Mountlake Terrace	31,228,196	34,036,389	9.0%		12,551,959	23.7%
Oak Harbor	67,788,434	74,587,149	10.0%		38,591,403	1.4%
Olympia	375,384,655	381,390,156	1.6%		215,041,702	5.0%
Omak	24,377,483	26,244,835	7.7%		18,303,073	5.9%
Pasco	164,886,101	185,613,190	12.6%		81,549,059	7.7%
Port Angeles	63,628,249	73,977,547	16.3%		30,254,168	-0.8%
Port Townsend	34,031,176	39,418,783	15.8%		12,671,774	5.2%
Pullman	67,955,181	60,353,235	-11.2%	22,466,269	23,415,982	4.2%
Puyallup	353,212,870	379,005,502	7.3%		249,683,520	2.9%
Redmond	408,731,907	403,597,900	-1.3%		149,932,719	2.2%
Renton	428,456,701	441,151,590	3.0%		241,297,170	4.6%
Richland	129,777,514	145,766,444	12.3%	62,125,530	65,524,823	5.5%
SeaTac	192,659,146	204,910,902	6.4%		16,727,777	56.2%
Seattle	2,892,889,860	3,110,632,450	7.5%		1,034,427,687	7.1%
Shelton	41,290,362	43,225,385	4.7%		23,481,193	8.0%
Spokane	742,120,215		1.9%		372,118,820	2.6%
Sunnyside	48,141,600	49,848,502	3.5%		27,841,937	-2.3%
Tacoma	885,360,669		5.4%		456,195,377	6.9%
Tukwila	411,382,953	427,732,336	4.0%		258,986,407	2.7%
Vancouver	487,792,097	542,857,148	11.3%		245,622,373	13.1%
Walla Walla	89,645,627	95,569,051	6.6%		43,472,239	5.1%
Wenatchee	147,030,135		4.5%		84,391,561	8.3%
Yakima	285,563,702		7.4%		155,478,363	7.5%

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